FORT PIERRE DEVELOPMENT CORPORATION
04 E. Main Street - P.O. Box 461
Fort Pierre, SD 57532

October 4, 2019

To Whom It May Concern:

The Fort Pierre Economic Development Corporation (FPDC) is proud to support the nomination of one of its board members for the prestigious honor of being recognized as Retailer of the Year.

Lyle and Lisa Magorien moved Chase Auto and RV to Fort Pierre in 2014 in order to consolidate their inventory on one lot and to have highway exposure. The transition to Fort Pierre has proved to be a profitable decision for this 19 year old business. The business was originally started by the late Gary Chase.

Not only has Chase Auto & RV grown in size but they have become a valuable member of the Fort Pierre business community. Lyle eagerly accepted the elected position on the FPDC Board of Directors and serves on our housing committee and Revolving Loan Fund committee. Lyle has positive ideas for the future of Fort Pierre and is willing to share his personal expertise and business resources to help the economic growth of Fort Pierre.

The FPDC is proud to have Chase Auto & RV in Fort Pierre. We also sincerely appreciate their support in the many activities hosted in Fort Pierre.

If the qualifications for Retailer of the Year include honesty, fiscal accountability, leadership, integrity, positive business growth and community support, Chase Auto & RV needs to be considered. We support Chase Auto & RV for the title of Retailer of the Year for 2020.

Sincerely,

Dave Bonde
Executive Director
FPDC

Phone: 605.223.7603 Email: FPDC@fortpierre.com Web: www.fortpierre.com

City of Fort Pierre

08 East Second Avenue
P.O. Box 700
Fort Pierre, SD 57532-0700

www.FortPierre.com
Phone 605-223-7690
Fax 605-223-7693

Tax ID # 46-6000160
Dunn & Bradstreet # 12-782-9554

September 24, 2019

To Whom It May Concern:

As Mayor of Fort Pierre, it is a pleasure for me to support a Fort Pierre business as a candidate for Retailer of the Year.

Chase Auto and RV moved to Fort Pierre from Pierre, initially because of the availability of highway frontage with enough space to showcase their vehicles and RVs. Considered a gamble at the time, the move has proven to be extremely successful for Chase Auto and RV and for Fort Pierre.

Owner Lyle Magorien has committed his expertise and resources to not only grow his business but to also support and enhance the future economic growth of Fort Pierre. Lyle recently said, "Moving here has turned out to be the best decision we could have made. We have seen our business grow substantially and we are more than willing to support the efforts of Fort Pierre in any way we can."

Lyle serves on the Board of Directors of the Fort Pierre Development Corporation and supports activities such as the Fort Pierre Bicentennial, the Pat Duffy Community Center, the Fort Pierre Community Garden, and activities at the Stanley County Fairgrounds, to name just a few. He and his wife Lisa support all the local cancer fundraisers, including the annual Stirling Family Ranch Rodeo event. Lyle also serves on the Housing Committee of the Development Corporation to identify and address specific housing needs in the community.

We are extremely proud to have Chase Auto and RV in Fort Pierre and strongly support this business as the South Dakota Retailer of the Year!

Sincerely,

Gloria Hanson

Gloria Hanson, Mayor
CITY OF FORT PIERRE

South Dakota Retailers Association
Award Nomination Form

CLEAR

Deadline: October 4, 2019

Please choose from the following awards (you may choose more than one):

■ Retailer of the Year ☐ Restaurant of the Year ☐ Community Service Award

WHO YOU ARE NOMINATING

Name(s) of person/people: Lyle & Lisa Magorien

Name of nominee's business: Chase Auto & RV ID# 10943

Mailing Address: 980 N Deadwood Street City: Fort Pierre SD Zip: 57532

Phone Number: 605-945-2277 Email: sales@chaseautoandrv.com

Type of business: Auto & RV Service & Sales

Does the nominee own or manage the business? ■ Own ☐ Manage

SUBMIT TO: SDRA
Mail: PO Box 638•Pierre, SD 57501
Fax: 605.224.2059
Email: tharmon@sdra.org
Questions? 800.658.5545

HOW DO YOU KNOW THE NOMINEE? (Check all that apply)

■ I am a customer ■ We have business relationship ☐ I am an employee
■ We belong to same organization ☐ I am related to the nominee ☐ Other _____

WHO THEY ARE

You can use this form to answer questions about the person(s) you're nominating or email this information to the above email. When completing the following information, be specific and informative. The more information you provide about the nominee, the better. You are welcome to include other letters of support, newspaper clippings, and pictures.

Provide information about the nominee(s).

Since moving their business to Fort Pierre 5 years ago, they have continued to expand. They are the only one in Central South Dakota that has a large enough shop to service full size vehicles like RVs and the only one offering everything in the RV line from travel trailers to 5th wheels. In 2015 they added RV storage and this year when an employee wanted to go into a camper, watercraft, and boat rental, Lyle was quick to give Fun Time Rentals a home saying, "Let's see what we can make happen!"

What makes the nominee(s) special or unique? Why should the nominee(s) be considered for the award?

The Magoriens reflect a real "entrepreneurial" spirit and are quick to try something new or give someone else a helping hand. They are also willing to help out their customers by taking consignments and trade ins for everything from boats to campers, snowmobiles and trailers. Lyle & Lisa Magorien were selected as Fort Pierre Development Corporation's 2017 "Business of the Year."

What organizations is the nominee(s) involved in? (Community projects, volunteer work, financial contributions)

Lyle serves as Vice President on the Fort Pierre Development Corporation Board and serves as an acitve committee member on the Revolving Loan Fund Committee and Housing Committee. The Magoriens support local events and fund raisers through donations and sponsorships such as the Community Garden, Farmers' Market, Trader Days, Duffy Community Center, cancer fundraisers such as the Stirling Family Ranch Rodeo, Stanley County Fairgrounds rodeos, and youth activities like the BB Gun Shooters.

WHO YOU ARE

Name(s) of person/people: Dave Bonde, FPDC Executive Director

Mailing Address: PO Box 461 City: Fort Pierre, SD Zip: 57532

Phone Number: 605-223-7603 Email: fpdc@fortpierre.com

South Dakota Retailer of the Year Award Nomination (Deadline: Nov. 2, 2018)

WHO YOU ARE NOMINATING

DATE Ocotber 1, 2018

Name/s of person/people you are nominating Lyle & Lisa Magorien

Name of nominee's business Chase Auto & RV

Mailing address 980 N Deadwood Street City Fort Pierre

State SD Zip 57532 Phone number 605-945-2277

Type of business Auto & RV Sales, Service & Parts

Does the nominee own or manage the business? ☑ Own ☐ Manage

SUBMIT TO:
SDRA • PO Box 638 •
Pierre, SD 57501
-or fax 605.224.2059
-or email donna@sdra.org
Questions? 800.658.5545

HOW DO YOU KNOW THE NOMINEE? (Check as many as apply):

☑ I am a customer ☑ We have a business relationship ☑ We belong to the same organization

☐ I am an employee ☐ I am related to the nominee ☐ Other

TELL US ABOUT THE NOMINEE

You can use this form to answer questions about the person you're nominating, or you are welcome to provide information about the nominee on a separate sheet or sheets of paper, or via email. You are very welcome to include other letters of support, newspaper clippings, and other information.*

How long has the nominee owned/managed this business? (To be eligible, must be in business 5 years or more) 18 years

Why do you think this person should win this award? What makes them stand out from the crowd? Since moving their business to Fort Pierre from Pierre in 2014 and expanding to include RVs, Lyle and Lisa's business has grown steadily. In 2015, they added RV storage and fills up every year. Lyle and Lisa received Fort Pierre Development Corporations 2017 Business of the Year Award and were recognized in a South Dakota Senate Commemoration for the honor on February 26, 2018 (see photo enclosed). Service is a big part of Chase Auto & RVs business and they employ 10 full time employees and one part time. They also take consingments and maintain a camper showplace at Codgers Cove with units on display year round.

Tell us about the business they operate; what is special about the business? Lyle and Lisa's business is the only one in Central South Dakota that has a large enough shop to service full size vehicles like RVs and also the only one in the area that offers everything in the RV line from travel trailers to 5th wheels. Another unique selling point of Chase Auto & RV is that they will trade for anything from boats to campers, snowmobiles to trailers.

What organizations or special projects are they involved in, either through volunteer work or financial contributions? Lyle is an active board member of Fort Pierre Development Corporation where he serves on the Housing Committee. Lyle and Lisa support local events through donations or sponsorships like Community Garden, Farmers Market, Trader Days Duffy Community Center, cancer fundraisers including the Stirling Family Ranch Rodeo and youth activities like the BB Gun Shooters.

YOUR CONTACT INFORMATION

Your name Dave Bonde, Executive Director Phone number 605-223-7603

Your address 04 E Main, PO Box 461 City Fort Pierre

State SD Zip Code 57532 Email fpdc@fortpierre.com

***NOTE:** The more specific information you supply, the better. And while it isn't necessary to include letters of support from other people, input from more than one person does help the Awards Committee get a clearer idea of why you believe this person/people deserve to be named Retailer of the Year.

NOVEMBER 7, 2017
NOVEMBER 13, 2017

This Week's Look At

FORT PIERRE

TODAY'S LOOK AT
FORT PIERRE
Tuesday
Supplement to BB Publishing Co.
313 S. Pierre Street
Pierre, SD 57501
For Advertising
Don Boyd
(605) 224-4851
theco-op@mncomm.com

Lyle Magorien Nominated for South Dakota Retailer of the Year Award!

Lyle Magorien, owner of Chase Auto & RV

Fort Pierre Economic Development (FPDC) has nominated Lyle Magorien, owner of Chase Auto & RV, for South Dakota Retailers Association (SDRA), "Retailer of the Year Award." Each year, the SDRA presents the award to a business owner or manager who is committed to running an excellent business and who plays a positive role in their community.

"Every community has those business people who stand out because they go the extra mile in taking care of their customers, they are supportive of their employees, and they give back to their community in meaningful ways," says SDRA Executive Director Shawn Lyons. "Those are the people who help to make a city or town a better place to live, and we want to hear about them"

Chase Auto and RV moved to Fort Pierre from Pierre in 2014 where they had been in business for 15 years as Chase Auto Connection. Their initial reasoning was the

Continued On page 2

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CHECK OUT THESE SPECIALS!

2015 Ram 1500 SSV
JUST IN! 4WD, Full Size, V8 5.7L/Auto, 26,171 Miles
$29,990

2012 Ford F-150 XL
JUST IN! Rear Wheel, 5.0L, 8 Cyl., Automatic, 1/2 Ton, Long Box, 37,000 Miles
$13,990

2008 Ford F-350 XLT
4WD, 6.4 L, 8 Cyl., Diesel, Auto, Dually, 1 Ton, 134,808 Miles
$19,990

2015 Chevrolet Silverado 3500 High Count - Just In!
4WD, Full Size, V8, 6.6L Diesel, Auto, 76,822 Mies
$47,990

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availability of highway frontage with enough space to showcase their vehicles and RVs. Considered a "gamble" at the time, the move has proven to be extremely successful for Chase Auto and RV and for Fort Pierre.

Owner Lyle Magorien has committed his expertise and resources to not only grow his business but to also support and enhance the future economic growth of Fort Pierre. Magorien recently said, "Moving over here has turned out to be the best decision we could have made. We have seen our business grow substantially and we are more than willing to support the efforts of Fort Pierre in any way we can."

Magorien agreed to serve on the Board of Directors of the Fort Pierre Development Corporation because he wants to see the community grow in positive ways. He said, "I have seen a lot of progress in community wide cleanup and new businesses are being added."

Magorien has supported activities such as the Fort Pierre Bicentennial Committee, the Pat Duffy Senior Center fund raising, and activities at the Stanley County Fairground, including all the major rodeo events. He and his wife Lisa support youth activities like the BB Gun Shooters and all the local cancer fundraisers including the Stirling Family Ranch Rodeo event in September.

When asked what is unique about Chase Auto & RV, Magorien responded, "Our shop is large enough for full size vehicles like campers and we are the only ones in the area offering everything in the RV line from travel trailers to 5th wheels." Another unique selling point (USP) of Chase Auto & RV, Lyle continued, "We'll trade for anything from boats to campers, snowmobiles to trailers." He's even been offered a couple of horses which he had to turn down because he said, "I had no place to keep them."

Magorien said they expanded their business in 2015 to include storage of campers and were filled last year. They have two more acres in which they can expand their storage capability and Magorien is even considering indoor storage.

Service is a big part of Chase Auto & RVs business and they employ ten full time employees and one part time. Three of these employees are in sales, two in parts and bookkeeping and five service related employees. Chase Auto & RV also takes consignments and maintains a camper showplace at Codgers Cove with units on display year round.

Magorien said the downturn in the agriculture economy had affected sales somewhat in the past year as it has a trickle down effect on other businesses who depend on agriculture sales.

Dave Bonde, Executive Director of FPDC, said "We are proud to have Chase Auto and RV in Fort Pierre and only hope that they could be recognized as the South Dakota Retailer of the Year!"

Some Interesting Facts About Our City
FORT PIERRE, SOUTH DAKOTA - 2010 CENSUS

As of the census of 2010, there were 2,078 people, 893 households, and 586 families residing in the city. The population density was 668.2 inhabitants per square mile (258.0 /km2). There were 959 housing units at an average density of 308.4 per square mile (119.1 /km2). The racial makeup of the city was 89.4% White, 0.3% African American, 6.6% Native American, 0.2% Asian, 0.2% from other races, and 3.3% from two or more races. Hispanic or Latino of any race were 0.7% of the population.

There were 893 households of which 30.5% had children under the age of 18 living with them, 51.6% were married couples living together, 9.7% had a female householder with no husband present, 4.3% had a male householder with no wife present, and 34.4% were non-families. 30.6% of all households were made up of individuals and 11.2% had someone living alone who was 65 years of age or older. The average household size was 2.33 and the average family size was 2.86.

The median age in the city was 41.8 years. 24.1% of residents were under the age of 18; 6.6% were between the ages of 18 and 24; 23.2% were from 25 to 44; 30% were from 45 to 64; and 16% were 65 years of age or older. The gender makeup of the city was 49.4% male and 50.6% female.

SENATE COMMEMORATION RECOGNIZES
CHASE AUTO & RV AS FORT PIERRE'S BUSINESS OF THE YEAR

FOR IMMEDIATE RELEASE
FEBRUARY 26, 2018

PIERRE, SD – Senator Jeff Monroe presented a Senate Commemoration to Lyle and Lisa Magorien, owners of Chase Auto and RV, recognizing them as Fort Pierre's Business of the Year. The award is presented annually by the Fort Pierre Development Corporation. Pictured left to righ are Dave Bonde, Executive Director of the FPDC, Lyle and Lisa Magorien and Senator Jeff Monroe.

South Dakota Legislature

CHASE AUTO & RV

MAY 28, 2019
JUNE 3, 2019

This Week's Look At

FORT PIERRE

TODAY'S LOOK AT
FORT PIERRE
Tuesday
Supplement to BB Publishing Co.
313 S. Pierre Street
Pierre, SD 57501
For Advertising
Don Boyd
(605) 224-4851
theco-op@mncomm.com

Campers, Boats Wave Runners, Trailers– All for Rent at Fun Time Rentals in Fort Pierre

By Sunny Hannum

Are you one of the people that have been inquiring about renting a camper or a water craft in Pierre/Fort Pierre? Well, now you can by calling Fun Time Rentals at 605-222-5995. Chase Auto & RV will be

Continued On page 2

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NEW 2018 MODEL CLOSEOUT!

2018 Salem 27RKSS
Travel Trailer, Large Rear Kitchen
Closeout Price $22,090

2018 Salem T27REI
Travel Trailer, Great Rear Living, Camper - Lots of Space - 1Slide
Closeout Price $24,660

2018 Salem T28RLSS
Travel Trailer, PWR Stab Jacks, & Pwr Tongue Jack
Closeout Price $22,286

2018 Salem T32BH1
Travel Trailer, ***3 Slides, Bunk-house, Lots of Space, Island in Kitchen
Closeout Price $28,444

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branching out into the subsidiary rental business. Derek Diedrich is an employee of Chase Auto & RV and will be managing the New Fun Time Rentals. Diedrich has previous rental experience and is an avid camper himself. Fun Time Rentals plans to add more rental items as demand increases such as dump trailers, cargo trailers and car haulers, but the outdoor camping and water activities have gotten off to a slow start due to the wet spring. The slow spring has given Lyle Magorien and his staff a chance to work out all the details of starting a new business such as compliance with South Dakota Codified Law and insurance requirements. "In response to the many inquiries received for watercraft and RV rentals, we realized there was a real need in the community," said Lyle Magorien.

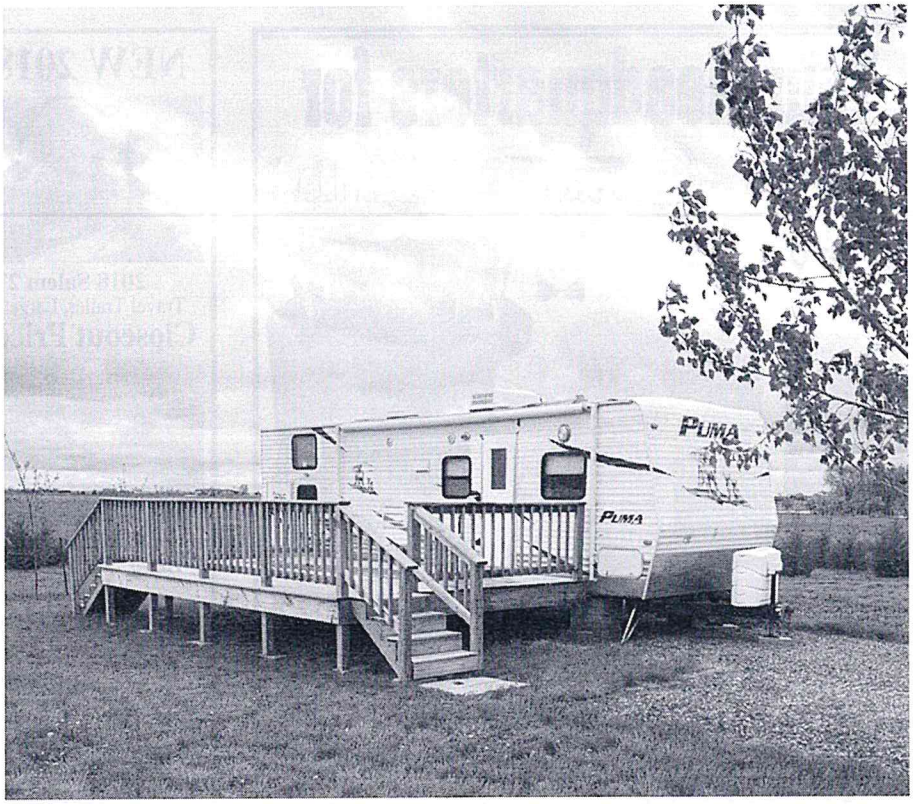
Because people want a camping experience but may not have a pickup to tow a camper, Fun Time Rentals will be offering a "TURN KEY" camper rental where 4 campers will be set up at 2 modern, full hook up local campgrounds. Two campers will be set up at River View RV Park on Verendrye Dr, high atop Fort Pierre and featuring a spectacular view of the entire Missouri River Valley.

Two more campers will be set up at Codger's Cove RV Park located directly across from Spring Creek Marina with endless fishing opportunities. For those who have the correct vehicle to tow, 2 more travel trailers will be available to be picked up and towed to your own campsite.

Fun Time Rentals will also feature 2 Pontoon Boats for rental by the day. One Pontoon is a 12 passenger and the other is a 14 passenger and can be delivered to your local launch location. The 3 Passenger Sea-Doo Watercrafts will be available for pickup and are also rented by the day.

Magorien, who recently held a Customer Appreciation & Open House introducing a new line of 5th wheel campers, Keystone Laredo, reflects an entrepreneurial spirit and is always ready to try something new or give a helping hand to someone else who needs it. Evidence of this is the camper storage addition to his current business in 2016. After so many requests for camper & watercraft rentals, Magorien's response was "Let's see what we can make happen!"

Fun Time Rentals phone number is 605-222-5995 and email address is funtimerentalsfp@gmail.com. The new website, FuntimeRentals.com is currently being designed and will be coming soon!



hundred volunteers that assured a successful celebration and a big economic impact for the Fort Pierre community.

Fort Pierre's pinnacle recognition came in April when Fort Pierre was awarded "Community of the Year" by Governor Dennis Daugaard and the Governor's Office of Economic Development. In his presentation, the Governor recognized Fort Pierre's commitment to improved housing, workforce development, new business growth, support for existing business expansion and city-wide clean up. This is truly an honor that is a reflection on a community that has defied the trend of many small communities that are simply "dying on the vine." This is an award not for what we have accomplished, but for what will happen in the future. It is now our responsibility to "keep the pedal to the metal" for our continued positive economic growth.

"Aaron Schiebe presents FPDC's 'Business of the Year' Award to Lyle and Lisa Magorien, owners of Chase Auto & RV."

In 2017, twelve (12) new single family residential permits were issued valued at $3.9M;three (3) new commercial permits valued at $1.1M; forty seven (47) residential remodels valued at $676,000 and eleven commercial remodels valued at $221,000. Total permit activity included 89 permits issued valued at $6.0 M.

2017 was again a troubling year for sales tax generation. Much of the downturn is related directly to our dependence on the Ag economy. Sales and Use tax collections started showing a negative return in August when compared to the previous year (2016). Although we will close 2017 with a small percentage increase in tax collection, we will experience a negative amount in the City budget of about $10,000 for 2017.

The "triple B" (Bed, Board & Booze) tax collection will be up by about 8% for 2017. This probably can be directly related to the opening of My Place, Drifters, Chuckwagon and Silver Spur. Another statistic we monitor is the vehicle count at the Hwy 83, 14-34 stop light prior to the east bound bridge crossing. Although down about 2% year to date (October), we still average about 16,000 vehicles per day which proves to be an impressive number to business prospects.

The FPDC Board of Directors implemented five "committees" in order to create activity in the five priorities established at their annual retreat last April. The committees/priorities included Housing, Teton Island Development, Downtown Development, Stanley County Schools, and Revolving Loan Fund.

Let's review quickly committee achievements:

The Housing Committee reported two Governor's Houses were placed on foundations in Fort Pierre in 2017 and the FPDC Board has made a down payment for two more. Fort Pierre is a recipient of an $82,000 "Bulldoze, Build and Beautify" grant to remove blighted and dilapidated houses in Fort Pierre.

The Teton Island Development Committee reports a priority of selling the remaining lots in Teton Island as per Mayor Hanson's request. A Teton Island Business Owners Association was formally organized in 2017. Riverwalk Marina and commercial condos are on schedule for 2018-19.

Downtown Development Committee announces that downtown businesses are now meeting monthly to plan and carry out downtown improvement. This will include the continuation of the farmer's markets initiated in 2017. More businesses were decorated downtown for Christmas than in previous years thanks to Kathy Heiss and Becci Scott. The "Western front" look continues to catch on with new businesses like Prairie ATV.

Stanley County School Committee was benefited by the addition of Superintendent Dr. Joel Price's election to FPDC Board of Directors. Dr. Diana Knox is working hard on student "shadowing" and post high school student placements. The hiring of Adam Dannenbring and implementation of an "employability class" curriculum is a big step forward! Employers are buying in "to the employability class" by participating in mock interviews and student "shadowing" placements. A majority of 2018 graduates will be focusing on a one or two year enrollment at a tech school!

The Revolving Loan (RLF) Committee reports two active loans are currently in place. The committee continues to develop a plan to add funds into our RLF with Governor's Office of Economic Development grant.

In other happenings, several new businesses conducted ribbon cuttings, initiated remodeling projects, and discussed future plans for development: Ruth's Bunkhouse, Family Dollar, Hosanna Dance LLC, Fort Pierre Motors, and Prairie ATV all held ribbon cuttings. Capital Marine and Carl's Bait Shop initiated a soft opening in December of their new business (former Carl's Bait Shop location) in completely remodeled facilities and plan an official grand opening and ribbon cutting in the spring.

"Fix Up, Clean Up" grants were issued in 2017 to Dakota Emporium, Total Beauty, and Community Youth Involved to remodel, re-roof and/or paint their business. Several other businesses applied but were not able to complete their work in 2017.

In conclusion, Dave Bonde thanked the FPDC Board of Directors and members for their leadership, commitment and foresight into the economic future of Fort Pierre. He said, "We continue to believe in our motto: Building our economic future on the foundation of our historic past.

JANUARY 30, 2018
FEBRUARY 5, 2018

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"Fort Pierre Development Board and officers from left to right (back row) Gerad Johnson, Chris Maxwell, Dr. Joel Price, Dana Iversen, Lyle Magorien, and Executive Director Dave Bonde; (front row) Office Manager Sunny Hannum, Dr. Michelle Hofer, Becci Scott, Larry Cronin, and Shad Ludemann."

Fort Pierre Development Celebrates 2017 at Annual Meeting –

Fort Pierre Development Corporation (FPDC) hosted their annual meeting Thursday, January 25, at Drifters Bar & Grille. The event is event is held annually primarily for FPDC members and guests. The approximately 50 people who attended were treated to a slide show presentation of "2017 in Review."

Guest speaker at the event was GOED Deputy Commissioner Aaron Schiebe. Schiebe applauded Fort Pierre for their economic development efforts and for garnering a GOED "Bulldoze, Build & Beautify" grant from GOED based on the "excellence of their application." Schiebe presented Lyle and Lisa Magorien and Chase Auto and RV the FPDC's "Business of the Year Award."

FPDC Executive Director, Dave Bonde, Mayor Gloria Hanson, for keeping her "commitment to celebrate our Bicentennial in 2017." From her vision came over a

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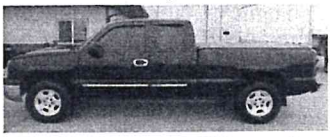
2013 Ford Edge SEL
AWD, Crossover, 3.5L, 6 Cyl, Auto, 87,010 Miles
$15,990

2015 Chevrolet Malibu LT
4 Dr., Automatic, Front Wheel Drive, 39,464 Miles
$15,990

2010 Lincoln MKZ
4 Dr., V6, 3.5L, Auto, Front Wheel Drive, 39,500 Miles
$11,490



2005 Chevrolet Silverado 1500 LS
, Full Size, V8, 5.3L, 4WD, 145,798 Miles
$8,990

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